



The Leader's Edge Workshop™

ANSWERING THE QUESTION: WHY SHOULD ANYONE BE LED BY YOU?

Leadership is about results. Leaders at all levels make a difference in performance for themselves and for others— because they make performance meaningful.

We are facing a leadership challenge. Leaders are needed more than ever—as the world becomes more complex and change happens faster, we need clarity and meaning.

Leadership provides that meaning. Becoming a leader maximizes your performance — in your career, your work and your life.

Yet, studies show that 40% of new leaders fail within the first 18 months of taking the lead.

- We need to know how to lead naturally
- We need to know where to lead
- We need to know what actions to take to lead

About Bluteau DeVenney & Company

Our expertise is to take what we have learned and package it for you to implement into your business for practical results.

We train leaders and their impact teams to clarify, focus and follow through to win their best games.

The Challenge of Leadership

You will: Clarify your natural approach. First and foremost, you need to be yourself and use it to your advantage.

- You know your Kolbe© Natural Leadership Profile
- You know your leadership values and principles
- You know your leadership motivators

Your result: a clear and confident one-page summary of your natural leadership advantage.

You will: Focus on the drivers of your leadership approach — your vision and priorities for success.

- You use three exercises, The Personal Leadership Inventory Assessment, The Leadership Vision Expander and The Leadership Gap, to define your vision, set clear goals and communicate the priorities that will drive your leadership success.

You will: Follow through on the seven key actions to apply your leadership advantage to your work and life.

- You will build a Leadership Scorecard to measure your actions and keep your momentum as well as Leadership Action Plan to execute on your plan

Synopsis:

The Leader's Edge Workshop is a powerful, introspective and interactive session that will motivate you to be a natural leader—it begins with you



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The Solution

Charisma, technical competence and position are not enough.

For sustainable success as a leader, you need to know yourself, know your business, know your team and know how to influence and communicate to achieve results.

Leadership is a journey and The Leader's Edge Workshop helps put the foundation in place to achieve your greatest performance and support your team to win their greatest game.

- ◆ Know your strengths for leadership
- ◆ Know the support team you need to win
- ◆ Know how to influence people to work better with you
- ◆ Know what you need to do

You use the workshop to pass the four tests of leadership to achieve your best results.

Leadership beings with you and helps you always build a bigger future.



OUTCOMES

Insightful assessments and practical exercises provide you with the foundation and tools to take action and apply what you learn immediately.

Our Approach

The Kolbe© Leadership Natural Profile

Clarify your best way to lead and perform, the steps you naturally take to lead others and how to communicate, set goals, handle time and take action.

Your Natural Leadership Advantage

Clarify your four key leadership strengths, your five leadership values and principles and your four leadership motivators.

The Personal Leadership Inventory

Focus on your criteria for leadership success and where to focus your energy for growth and achievement.

The Leadership Vision Expander

Focus on articulating clearly and confidently where you want to go, what has to happen to get there and the priorities that will drive success.

Your Natural Leadership Scorecard

Follow through and execute on your leadership plan with a tool to keep your momentum, provide perspective for decision-making and build your confidence.

Your Next Action

Leaders and organizations need to think, plan, and act strategically to be competitive. Vision done right builds prepared minds, provides a framework for effective decision-making, and acts as a catalyst for results. A leader's vision is the North Star that drives an organization's actions – it shows where you are going, how everyone contributes, and how to navigate.

Your vision matters!

Investigate our Leaders Edge Session for you and your organization.
Email Claude O'Hara at Claude@bluteaudevenney.com or call 902-425-0467